





# HIGH IMPACT TRANSFORMATIONAL LEADERSHIP SKILLS FOR MANAGERS & LEADERS USING NLP

(ACHIEVING THE BREAK-THROUGH IN THE WORKPLACE THAT MAKES THE DIFFERENCE IN YOUR TEAM PERFORMANCE)

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CPD

Date: 7 & 8 Oct 2024(Mon & Tue)
Venue: AC Hotel by Marriott, Penang

MHO 2HOULD WILEND:

# **OBJECTIVE:**

Many team leaders and managers are looking forward to inspire visible change in themselves and their workforce but without much success. This powerful transformational and experiential result-oriented workshop will ignite your passion for work & life; and inspire you as well as show you how to inspire your staff and culture a dynamic team to outdo current performance levels to attain peak performance.

In this workshop, the participants will unleash the leadership qualities in your executives and managers that they may see beyond the norm or current possibilities. And it will reinforce or remind your senior team about the importance of living their dreams, instead of "living in their dreams", and results they want in their life. To develop high impact team leadership skills, influencing skills; and unleash intrinsic creativity and innovation that will ensure progress, achieve sustainable change and ensure high business performance in face of global economic and financial crisis.

This workshop incorporates tools and ideas used in Neuro-Linguistic Programming (NLP) that makes a real difference by enhancing and developing your skills to transform the mindset and achieve significant results. By understanding how to use all your senses, using different styles and levels of language patterns and re-writing your thinking process you can achieve the break-through that makes the difference as a transformational leader in the workplace.

### LEARNING METHODS USED:

In this fun-filled highly experiential training, the training facilitator adopts a coaching and facilitative approach. It is very important to engage the participants in reviewing their own outcomes.

The fun-filled activities are designed to illustrate key issues that the participants are facing in achieving excellence and greater performance as a change leader at work by using NLP tools to create illustrations, demonstrations and activities such as role plays, VAK & Mind exercises, mind games and group discussions.

New skills will be acquired via mind programming methods using practical NLP.

# EXPECTED OUTCOMES:

After the workshop, you will be or have:

- A clear Visionary Leader that sees beyond norm
- Displaying powerful self leadership, positive attitudes for life and work
- Reading People Skills that all Leaders must have
- A Superb People Influencer
- Creating a Dynamic Team Culture that impacts to the lives of your team at work
- A Highly Creative and Innovative Transformational leader
- Higher staff morale, peak performance, productivity and profitability (3 Ps)



# **COURSE CONTENT**

#### **MODULE ONE: SELF LEADERSHIP**

#### **Brief Introduction of NLP**

- Definition Of NLP
- The Study Of Human Excellence in leading self
- NLP Thinking & Communication Model
- The Ultimate Success Formula for Top Achievers

#### It's All in the Brain - Perceptual Positioning

- How to use our left and right side of your brain to achieve its full potential
- Why is NLP necessary to enhance your Team Leadership Skills
- Experiential Learning: Self Leadership precedes Transformational Leadership
- "The Map is not the Territory"
- Activity: Perceptual Positioning Learn how to view issues from perceptions of others & Leading perceptions

# MODULE TWO: THE MINDSET OF HIGH IMPACT EMOTIONALLY INTELLIGENT LEADERS

- Mindset, values and habits of a great leaders
- What is the Difference between EQ and IQ
- Understanding Why EQ & EI is important
- EQ Self Assessment of Personality Types
- How to effectively lead each Personality Type
- Experiential Video Learning: High Impact Visualization Exercises for Leaders
- VAK Exercises : Anchoring Powerful EI Leadership Values

#### MODULE THREE: BEING A SUPERB INFLUENCER IN YOUR ORGANISATION

- Reading People accurately
- Know instantly if they are truthful
- Experiential Learning: Powerful Body Language
- Exercises : Covert & Overt Influencing Techniques
- Exercise : Highly Effective Strategy in Gaining Agreement & Commitment
- Activity: Meta Modeling Technique where others can't say 'NO'



# **COURSE CONTENT**

#### MODULE FOUR: BEING A SUPERB TEAM LEADER – CULTURING TEAM VALUES

- Understanding Team Dynamics & Synergy
- Characteristics of Group Dynamics
- Aligning Team forces 'For' instead of 'Against' You
- 5 Stages of Team Development
- Team member roles
- Exercise: 'Traffic-Jam' Synergy Game intellectual team leadership
- Programming: Culturing Team Leadership Values

#### MODULE FIVE: SEEING BEYOND NORM AND CURRENT POSSIBILITIES

- Breaking our Bonds Current States
- Beyond Thinking Breaking self limiting beliefs
- Moving from Possibilities to Impossibilities
- Video Champions Beyond Norms
- Up Lifting the Company's Business to the next level
- Exercise : Beyond Brainstorming into our Impossibilities
- Activity: Mind Mapping Impossibilities into Reality

#### MODULE SIX: LEADERSHIP TRANSFORMATION WITH INNOVATION

- Innovation and Change Management
- Developing Creative Break-through in a Challenging Market
- Implementing and Freezing Change
- Exercise: Reverse Brainstorming Highly Creative Problem Solving
- People or Product or Process (Service) Innovation?
- Activity: Star Busting for Innovative Breakthrough
- Action Planning: Leadership Transformation