



LIVE ZOOM TRAINING

3 Oct 2024 (Thu) | 9am - 5pm
4 Oct 2024 (Fri) | 9am - 5pm

TRAINING METHODOLOGIES:

This training will involve the following area to enhance learning:

- Power point presentation
- Quiz session for every module completed
- Discussion on subject of learning
- Facilitating by trainer to enhance understanding of subject matter
- Notes will be provided
- Pre test and Post test will be given to participants to gauge learning before and after training

PARICIPANTS GROUP:

This training program is highly recommended for employees in purchasing, sales and marketing and logistics and other operational areas.



TRAINING PROVIDER

14 hours LIVE ONLINE Program

UNDERSTAND

Shipping Practices, Documents and Payment System

LEARNING OBJECTIVES:

By the end of the interactive session, the learning curve achieve will enable the following:-

- UNDERSTAND** the parties involved in shipping operation and its relation to one and another
- UNDERSTAND** the rule of delivery and risk transfer in shipping operation
- UNDERSTAND** the responsibility and liability of all the parties in a shipping operation
- UNDERSTAND** the key documents required for shipping operation
- UNDERSTAND** the difference type of bill of lading and the type of bill of lading issue out for the different payment or contract made between buyer and seller
- UNDERSTAND** the incentives available to importer and exporter in Malaysia for efficient international trade
- UNDERSTAND** packaging best practices and clause in contract to protect a buyer interest
- UNDERSTAND** the different category of cargoes in shipping
- UNDERSTAND** the process of shipping for import and export
- UNDERSTAND** the different method use to calculate import duties and sales tax
- UNDERSTAND** the type of payment system in shipping operation

Module 1 – Parties in Shipping Operation, Responsibility and Liability

- Parties in Shipping Operation
- Buyer and seller responsibility
- Freight forwarder and carrier responsibility
- Exclusion issue
- Freight broker versus Freight Forwarder
- NVOCC versus Ocean Carrier
- Chartered shipping operation
- Quiz session

Module 2 – Type of Cargoes in Shipping

- FCL versus LCL cargo and documentation difference
- Type of box containers for ocean and air freight
- Flat rack container
- Bulk Cargo versus Neo Bulk and Break Bulk cargo
- RORO operation versus LOLO operation
- Quiz session

Module 3 – Bill of Lading, Insurance and other Documents in Shipping

- NVOCC and Freight forwarder BL versus Carrier BL
- Different type of Bill of Lading
- Negotiable versus Non Negotiable Bill of Lading
- Bill of Lading issued for Letter of Credit
- Blank endorsed Bill of Lading
- Packing list and Invoice best practices and purpose
- Delivery note versus packing list
- Type of Custom document used in shipping
- Cargo insurance, the different type available
- Quiz session

Module 4 – Customs Role and Responsibility and Trade Incentives

- Customs role and responsibility
- Method of calculating import duties and sales tax
- Harmonized Tariff code
- MIDA trade incentives
- Free Trade Agreement purpose and rule of origin
- Temporary Export and Import scheme
- Quiz session

Module 5 – Rule of Delivery for Shipping Operation

- Understand Risk Transfer and Delivery point using Incoterms
- Title document
- Responsibility and liability of seller and buyer in the process of delivery
- Freight agent responsibility in ensuring proper delivery in shipping
- When Force Majeure apply in shipping operation
- Quiz session

Module 6 – Payment in International Trade and Role of Shipping Parties

- Different types of Payment method in international trade
- Selection of Incoterms in shipping to secure payment
- Shipping company and Freight forwarder role in the payment process
- Quiz session